



**YOUR GOLF
SOLUTIONS**
YourGolfSolutions.com

Optional Personal Discount Link Referral Program FAQ's

1. Do I need to participate in this program?

Not at all. I will be advertising and promoting the group. I know there are some members who want to make my style of training available to new and struggling golfers. So if it fits for you, great. If not, that's fine as well.

2. How does the program work?

First get your own private link. Go to www.22s.com/O23iim. This is the page you passed through during your enrollment process. At the bottom there is a red button that says "Get Your Unique Referral Link". Click that and you will be assigned a personalized link. Copy and paste it somewhere safe.

3. Does the link offer my friends a discount?

Not yet. Your "naked" link offers 0% discount. A suffix must be added in order for your friends to get a discount. The first promotion is 30% off any plan only with a discount link. I will give you at least a week's notice if I will be changing the promotion and disabling the 30% off discount link. Add the following to your link `?cpn=golfer30` Now it will connect them with a 30% discount.

4. Do group members benefit from referring others?

My preference would be to give referring group members all of my ad budget. However, for now group members will receive 20% of paid annual fees and a flat, one-time \$10 payment for any referrals who select month to month plans.

Example 1: Charlie sends his link to a buddy named Buddy in Oregon. Buddy goes through the enrollment process and selects the annual plan (\$192) at 30% off. Buddy saves \$57.60 and pays \$134.40 for the year. Charlie receives 20% of \$134.40 or \$26.88.

Example 2: Buddy then gets his own referral link and sends it to his pal Hal. Hal joins on a month to month plan and gets 30% off the \$25 fee so he pays \$17.50 each month. Buddy receives \$10 for referring Hal.

Example 3: Hal sends a mass mailing to all of his golf friends suggesting they check out the group. Ten join right away. Hal gets paid. After a few months ten more try to use the link, but the link doesn't work. That's because the link has been disabled and the 30% discount is over. So if you share the link please make sure the person knows it is not a permanent offer.

5. When and how do I receive my money?

There is a 14-day money back guarantee for all new members. Money will be paid after the guarantee period is over. Paypal allows me to just send the money to your account. I will have a system in place and can be more definite about the time period soon.

6. What if I tell a friend and they join without my link?

First they will not get a discount. That should be a red flag to them that something is wrong. Hopefully they contact you and get your link.

7. I told someone about the group and now I see that they have joined using someone else's link? Can they cancel using their 14-day cancellation option and then rejoin using my discount link?

Sorry, my head will be swimming unless I take a hard line on this. I won't give out any discounts or referral fees retroactively. Anyone who exercises their 14-day cancellation option may rejoin only at the non-discounted posted fees. No referral money will be

paid for people “rejoining”. The referring member “of record” will receive the payment. There are millions of golfers out there who would benefit from this group. There’s no point in squabbling over a few.

8. I have some friends who might use my link but they are on your maillist and may wait to see if you’ll offer a deeper discount?

I will adhere to the Golden Rule and not publicly promote a deeper discount than you are able to offer.

9. How should I pitch people about the group?

I wouldn’t pitch it at all. I would recommend saying you are a member and have found great value (if you do) and give them your link where they can find out about it for themselves. If they choose to use it, the link is tied to a 30% discount. You certainly don’t need to try and SELL anyone on anything.

10. Okay, I’m old and all this internet technology stuff is hard for me. What if I need help and have questions?

I am here at marian@yourgolfsolutions.com or text to 833-465-3911 which is 833-GOLF-911 (which I think is pretty cool). I am happy to help you. Much of this technology is new to me also.

11. I want my link to offer discounts to a few friends but don’t want any money for myself. Can this work?

Yes. No one has to accept any money but their friends can still receive the discount. If someone goes crazy and receives more than \$600 in a calendar year, I need to issue them a 1099 I am pretty sure.

12. What happens if my referral(s) renews for another year?

As long as you are still a member in good standing, you will receive the same payout as you did initially should your referral renew -- 20% on annual plan and \$10 one-time flat fee on month to month plans. If you are no longer a member, no money is paid to you.

13. Will this program always be available?

I will only take as many in the group as I can service. I will give at least 30 days notice before stopping the program. I will make changes only after notifying you.